



551 Valley Park Drive
Shakopee, MN 55379

January 5, 2006

To Whom It May Concern:

I understand that you have been in discussions with Jon & Pat Kohls of Kohls' Foam Systems of Young America, Minn. concerning your upcoming roofing project. It is my hope that in reading this letter, you may get to know some additional information about Jon & Pat and their organization that may make your decision-making process both easier and more comfortable.

Jon & Pat have been applicators of our company's products since 1987 and have established themselves as one of the premier roofing applicators in the upper Midwest. During Jon & Pat's long-time relationship with Conklin, they have achieved many honors due to their excellent craftsmanship, professional nature and superior customer service. Most noteworthy among these achievements is the title of Conklin Master Contractor, Conklin's highest award. Kohls' Foam Systems was honored with this distinction in 1999, 2000, 2001, 2002, 2003, 2004, 2005, and is well on their way to this honor again in 2006. This is no small feat since Conklin Master Contractor applicants must meet numerous requirements in such fields as continuing education and industry involvement. Master Contractors are required to attend Conklin training sessions every three years to maintain their qualifications. Potential Master Contractors must also show a documented track record of quality applications, sales and customer service.

As you can see, Jon & Pat are quality people and Kohls' Foam Systems is a quality company. I know you will be pleased with their workmanship if given the opportunity. If you would like to speak to me personally concerning Kohls' Foam Systems qualifications, please give me a call at (800) 888-8838.

Sincerely,

John Knop

Marketing Specialist
Conklin Company Inc.